

# The Garland Company, Inc.®

Garland is a leading manufacturer of high-performance roofing and building envelope solutions, offering a wide range of modified and built-up roofing (BUR) systems, sustainable solutions, architectural and structural metal options, and maintenance and restoration systems for new construction, retrofit, and renovation.



## Our Steadfast Commitment

With a history that spans more than a century, Garland has a long-standing reputation as a leader in the industry. Partnering with Garland guarantees the long-term performance of your building envelope solutions and dedicated service throughout the life of your building. Our representatives, strategically located throughout the United States, Canada, and the United Kingdom, take the time to truly understand your organization's specific needs and then develop seamless solutions to address them.

## Customer Partnerships

Garland's locally-based building envelope professionals work directly with facility managers and building owners to develop comprehensive building envelope management plans. Based on your corporate vision of facility management and the application requirements of your individual facilities, our representatives will recommend the right solution for your performance, budgetary, and scheduling requirements.

## People-First Philosophy

From the very beginning, our philosophy has always been to put our customers first, firmly believing that the only way to build lasting success is to help our customers succeed. We foster a unique corporate culture that positions our customers at the top of our organizational chart as the single, most important part of our organization. We've built our reputation on remaining dedicated to our customers and committed to our promises.

## The Garland Difference

Since Garland is a 100 percent employee-owned company, each representative has a very personal interest in the outcome of every project. By monitoring each project during and after the job, we are able to ensure that your roofs are properly installed and maintained to achieve the maximum return on your roofing investment.



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## Industry-Leading Products

Garland manufactures nearly all the products we sell and has done so since our inception in 1895. Our manufacturing process and products are monitored through our ISO 9001:2008 certification as well as Garland's stringent internal quality control program, ensuring the highest level of quality is continuously maintained and improved. We are committed to investing in the most advanced technologies, implementing the latest quality control procedures, and doing whatever it takes to get the job done right.

## Our Services

In addition to our expansive line of high-performance products, Garland offers a variety of services used in the design, implementation and maintenance of roof replacement, restoration, repair and new construction projects.

## Strategic Planning Support

During the planning phase of your project, Garland representatives will walk your roof, thoroughly examining the construction and condition of the roof and wall system and identify any visual signs of water infiltration or potential problems. Additional tests such as infrared moisture scans or core evaluations may be necessary to determine the best solution for your roof.

## Engineering Services

Garland's engineering services provide performance engineering of building envelope projects from the work scope to design load calculations through completion of the installation. The engineering staff specializes in performance engineering of roofing, wall system, waterproofing and restoration products.

## Roof Asset Management Program® (RAMP)

RAMP is an integrated suite of professional roof management services designed to extend the working life of your roofs while increasing the value of your properties. This customizable program provides you with an online database tool to track the history of your roofs, eliminating concerns over lost warranties, inconsistent documentation from one facility to the next, neglected maintenance, and unanticipated downtime related to emergency repairs.

## Long-Term Maintenance and Support

Garland can seamlessly deliver long-term maintenance and restoration solutions for the entire building envelope to maximize the return on your capital investment. Comprehensive, customized preventive maintenance programs, supported through online management and implemented through local contractors, are available through our sister company, Design-Build Solutions® (DBS).

## Cooperative Purchasing Advantage

For public sector agencies and non-profit organizations, Garland offers the opportunity to purchase our full catalog of roofing supplies and related products and services through the U.S. Communities Government Purchasing Alliance™. In addition to guaranteeing the best available pricing, purchases made through the U.S. Communities contract reduce administrative costs and time related to the bid solicitation process; provide transparent pricing from our complete catalog of products and services; and ensure single-source accountability.



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